

Sales Associate - Graduate

Job Type: Permanent, Full-Time
Salary: £20-22,000 OTE: £28-30,000
Location: Tonbridge, Kent

A graduate-level position for someone with an appetite for sales, a keen interest in business finance and who operates effectively as part of a team. This role will expand and develop over time, in line with your aptitude and ability, with the potential of becoming a field-based position.

You will work alongside our team of sales managers, developing and maintaining our company database, generating sales leads by contacting prospective and current customers, providing customer support and following up on marketing generated opportunities.

Arranging meetings, requesting financials and general sales support will also be required with the opportunity to learn the entire sales process including industry regulations.

Person Specification

- Bachelor's Degree or equivalent experience
- Grade 2:1 and above preferably, although we would consider someone with a good 2:2 and excellent personal skills
- Excellent communication and 'people skills'
- Business sense, initiative and enthusiasm
- Good report, presentation and proposal writing skills
- Competent in using Microsoft Excel, Word and Outlook
- A full driving licence

Benefits

- Starting salary - £20-22k with OTE of £28-30k
- Training provided in asset finance, leasing and sales
- Onward progression available

About Us

Compass Business Finance is an independent company specialising in the provision of asset-based finance to UK Industry. Established in 2005, Compass continue to see year-on-year growth through their innovative and relational approach to the market. In addition to their own loan book, Compass have broking lines with several other funders and are accredited by the British Business Bank to offer funding such as the Coronavirus Business Interruption Loan Scheme (CBILS).

To Apply

Email your CV and covering letter to Amy Hird (admin@compassbusinessfinance.co.uk)
